

Area Agency on Aging of Pasco-Pinellas, Inc.  
Unaudited Revenue and Expenditure Report  
January 1, 2020 thru September 30, 2020

	Budget Annual	September 2020 Actual YTD	September % of Annual Budget	September Budget vs. Actual Variance
<b>Revenues:</b>				
OAA Admin	\$ 751,198	\$ 269,511	35.88%	30.72%
OAA Admin COVID-19	\$ 142,655	\$ 142,655	100.00% <b>B</b>	-33.40%
OAA Admin Cares	\$ 395,102	\$ 349,390	88.43% <b>B</b>	-21.83%
OAA General Revenue	\$ 27,690	\$ 11,538	41.67%	24.93%
OAA I&R	\$ 540,054	\$ 269,901	49.98%	16.62%
Outreach Title IIIB	\$ 89,213	\$ 34,425	38.59%	28.01%
Title IIIB Intake	\$ 167,251	\$ 54,195	32.40%	34.20%
LAN	\$ 175,623	\$ 87,576	49.87%	16.73%
CCE Admin	\$ 68,071	\$ 51,053	75.00%	-8.40%
CCE Intake	\$ 330,000	\$ 268,466	81.35%	-14.75%
HCE Admin	\$ 78,002	\$ 65,002	83.33%	-16.73%
OAA Title III E	\$ 443,691	\$ 157,301	35.45%	31.15%
OAA Title VII	\$ 21,267	\$ 15,973	75.11%	-8.51%
ADI Intake	\$ 85,000	\$ 56,510	66.48%	0.12%
LSP-Social Partnerships Project	\$ 100,000	\$ 62,881	62.88%	3.72%
SMP (DOEA)	\$ 41,139	\$ 31,385	76.29%	-9.69%
Med Waiver Specialist	\$ 169,954	\$ 114,427	67.33%	-0.73%
MIPPA	\$ 157,222	\$ 124,528	79.21%	-12.61%
EHEAP	\$ 37,070	\$ 19,592	52.85%	13.75%
SHINE	\$ 315,300	\$ 236,475	75.00%	-8.40%
LSP	\$ 99,037	\$ 100,077	101.05%	-34.45%
Medicaid Waiver ADRC	\$ 360,707	\$ 254,492	70.55%	-3.95%
VOCA	\$ 226,548	\$ 140,003	61.80%	4.80%
Senior Citizen Services	\$ 7,000	\$ -	0.00%	66.60%
VA CDC	\$ 325,611	\$ 354,282	108.81%	-42.21%
Well Med	\$ 45,767	\$ -	0.00%	66.60%
Florida Blue Foundation	\$ -	\$ 65,000	N/A	N/A
Pinellas County Meal Program	\$ 50,000	\$ 106,159	212.32%	-145.72%
Miscellaneous	\$ -	\$ 9,864	N/A	N/A
Interest	\$ -	\$ 13,719	N/A	N/A
Donations	\$ 2,445	\$ 52,781	2158.75%	-2092.15%
Annual Event	\$ -	\$ 29,454	N/A	N/A
In-Kind	\$ 471,198	\$ 113,895	24.17%	42.43%
<b>Total Revenues</b>	<b>\$ 5,723,815 <sup>A</sup></b>	<b>\$ 3,662,509</b>	<b>63.99%</b>	<b>-5.69%</b>
<b>Expenses:</b>				
Salaries	\$ 2,795,404	\$ 1,656,753	59.27%	-0.97%
Fringe Benefits	\$ 1,063,066	\$ 509,193	47.90%	10.40%
Rent	\$ 333,446	\$ 204,393	61.30%	-3.00%
Utilities	\$ 58,064	\$ 36,806	63.39%	-5.09%
Insurance	\$ 36,634	\$ 17,054	46.55%	11.75%
Travel Expense	\$ 66,957	\$ 8,984 <b>C</b>	13.42%	44.88%
Training/Prof Development	\$ 58,789	\$ 6,982 <b>C</b>	11.88%	46.42%
Supplies/Equipment	\$ 297,687	\$ 271,022	91.04%	-32.74%
Miscellaneous Expenses	\$ 542,570	\$ 355,492	65.52%	-7.22%
In-Kind	\$ 471,198	\$ 113,895	24.17%	34.13%
<b>Total Expenses</b>	<b>\$ 5,723,815 <sup>A</sup></b>	<b>\$ 3,180,574</b>	<b>55.57%</b>	<b>2.73%</b>
<b>Excess/Loss</b>	<b>\$ -</b>	<b>\$ 481,935</b>	<b>8.42%</b>	<b>8.42%</b>

**A** - Budget includes additional funds received from Families First Act and Cares Funding related to the COVID-19 virus.

**B** - All OAA expenditures will first be routed to Families First. Upon utilization, Cares Act funds will be deployed followed by our regular OAA budget.

**C** - Travel and Training/Prof Development expense are under budget due to the COVID-19 virus.