Area Agency on Aging of Pasco-Pinellas, Inc. Unaudited Revenue and Expenditure Report January 1, 2020 thru April 30, 2020

| | | Budget | | Actual | Annual | Budget |
|---------------------------------|----------|--------------|----------|-------------------------|-----------------|-----------------|
| | | Annual | | YTD | Budget | Variance |
| Revenues: | | | | | | |
| OAA Admin | \$ | 751,198.00 | \$ | 204,298.43 | 27.20% | 6.13% |
| OAA Admin COVID | | 142,655.00 | | 10,186.96 | 7.14% | 26.19% |
| OAA General Revenue | | 27,690.00 | | 9,230.00 | 33.33% | 0.00% |
| OAA I&R | | 388,016.00 | | 58,071.58 | 14.97% | 18.36% |
| OUTREACH TITLE IIIB | | 65,327.00 | | 17,659.25 | 27.03% | 6.30% |
| TITLE IIIB INTAKE | | 129,917.00 | | 34,905.98 | 26.87% | 6.46% |
| LAN | | 175,623.00 | | 42,529.66 | 24.22% | 9.11% |
| CCE Admin | | 68,071.00 | | 22,690.33 | 33.33% | 0.00% |
| CCE Intake | | 330,000.00 | | 112,169.33 | 33.99% | -0.66% |
| HCE Admin | | 78,002.00 | | 26,000.67 | 33.33% | 0.00% |
| OAA Title III E | | 319,562.00 | | 65,882.34 | 20.62% | 12.71% |
| OAA Title VII | | 21,267.00 | | 5,914.41 | 27.81% | 5.52% |
| ADI INTAKE | | 85,000.00 | | 9,819.89 | 11.55% | 21.78% |
| LSP-SOCIAL PARTNERSHIPS PROJECT | | 100,000.00 | | 32,916.90 | 32.92% | 0.41% |
| SMP (DOEA) | | 41,139.00 | | 15,713.00 | 38.19% | -4.86% |
| Med Waiver Specialist | | 169,954.00 | | 52,176.23 | 30.70% | 2.63% |
| MIPPA | | 157,222.00 | | 54,886.58 | 34.91% | -1.58% |
| EHEAP | | 37,070.00 | | 10,030.73 | 27.06% | 6.27% |
| SHINE | | 315,300.00 | | 105,100.12 | 33.33% | 0.00% |
| LSP | | 99,037.00 | | 99,037.00 | 100.00% | -66.67% |
| Medicaid Waiver ADRC | | 360,707.00 | | 106,126.08 | 29.42% | 3.91% |
| VOCA | | 226,548.00 | | 61,100.30 | 26.97% | 6.36% |
| Senior Citizen Services | | 7,000.00 | | - | 0.00% | 33.31% |
| AMERICAN HOUSE FOUNDATION | | - | | 3,550.60 | N/A | N/A |
| VA CDC | | 325,611.00 | | 208,666.66 | 64.08% | -30.75% |
| WELL MED | | 45,767.00 | | 54,834.30 | 119.81% | -86.48% |
| FLORIDA BLUE FOUNDATION | | - | | 43,435.23 | N/A | N/A |
| Pinellas County Meal Program | | 50,000.00 | | 45,655.34 | 91.31% | -57.98% |
| Miscellaneous | | - | | 251.77 | N/A | N/A |
| Interest Donations | | 2 445 00 | | 4,577.65 | N/A | N/A 2243.79% |
| Annual Event | | 2,445.00 | | 55,673.59 | 2277.04% N/A | |
| In-Kind | | 471,198.00 | | 13,950.00 103,163.97 | 21.89% | N/A 11.44% |
| Total Revenues | \$ | 4,991,326.00 | \$ | 1,690,204.88 | 33.86% | -1.32% |
| Total Nevenues | <u> </u> | 4,331,320.00 | <u>*</u> | 2,030,204.00 | 33.0070 | 1.5270 |
| Expenses: | | | | | | |
| Salaries | \$ | 2,484,518.00 | \$ | 741,096.26 | 29.83% | 3.08% |
| Fringe Benefits | | 940,848.00 | | 217,823.76 | 23.15% | 9.89% |
| Rent | | 289,547.00 | | 91,828.01 | 31.71% | 1.27% |
| Utilities | | 50,304.00 | | 14,351.27 | 28.53% | 2.44% |
| Insurance | | 36,634.00 | | 8,728.48 | 23.83% | 9.42% |
| Travel Expense | | 56,441.00 | | 8,753.90 | 15.51% A | 17.61% |
| Training/Prof Development | | 33,789.00 | | 300.00 | 0.89% A | 32.38% |
| Supplies/Equipment | | 145,203.00 | | 41,140.69 | 28.33% | -2.10% |
| Miscellaneous Expenses | | 482,844.00 | | 154,984.03 | 32.10% | -3.45% |
| In-Kind | | 471,198.00 | | 103,163.97 | 21.89% | 11.44% |
| Total Expenses | \$ | 4,991,326.00 | \$ | 1,382,170.37 | 27.69% | 4.81% |
| Excess/Loss | \$ | <u>-</u> | \$ | 308,034.51 | 6.17% | 6.17% |
| | | | | | | |

 $[\]boldsymbol{\mathsf{A}}$ - Travel and Training Expense under budget due to COVID-19.