

Budget Annual	Actual YTD	Annual Budget	Budget Variance 8.33%
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Revenues				
OAA Admin	751,198	39,494.66	5.26%	3.08%
OAA General Revenue	27,690	2,307.50	8.33%	0.00%
OAA I&R	388,016	22,755.21	5.86%	2.47%
OUTREACH TITLE IIIB	65,327	2,408.00	3.69%	4.65%
TITLE IIIB INTAKE	129,917	5,914.00	4.55%	3.78%
LAN	175,623	7,792.10	4.44%	3.90%
CCE Admin	68,071	5,672.58	8.33%	0.00%
CCE Intake	330,000	11,499.58	3.48%	4.85%
HCE Admin	78,002	6,500.17	8.33%	0.00%
OAA Title III E	319,562	10,713.31	3.35%	4.98%
OAA Title VII	21,267	853.62	4.01%	4.32%
ADI INTAKE	85,000	1,264.50	1.49%	6.85%
LSP-SOCIAL PARTNERSHIPS PROJECT	100,000	2,145.24	2.15%	6.19%
SMP (DOEA)	41,139	3,428.25	8.33%	0.00%
Med Waiver Specialist	169,954	8,123.38	4.78%	3.55%
MIPPA	157,222	13,101.83	8.33%	0.00%
EHEAP	37,070	1,990.49	5.37%	2.96%
SHINE	315,300	26,275.03	8.33%	0.00%
LSP	99,037	0	0.00%	8.33%
Medicaid Waiver ADRC	360,707	17,166.71	4.76%	3.57%
VOCA	226,548	10557.82	4.66%	3.67%
Senior Citizen Services	7,000	0	0.00%	8.33%
AMERICAN HOUSE FOUNDATION	0	3,550.60	0.00%	8.33%
VA CDC	325,611	5,643.61	1.73%	6.60%
WELL MED	45,767	54,834.30	119.81%	-111.48%
FLORIDA BLUE FOUNDATION	0	43,435.23	0.00%	8.33%
Pinellas County Meal Program	50,000	12,870.19	25.74%	-17.41%
Miscellaneous	0	42.85	0.00%	8.33%
Interest	0	1,528.42	0.00%	8.33%
Donations	2,445	95,550.81	0.00%	8.33%
Annual Event	0	5,575.00	0.00%	8.33%
In-Kind	471,198	96,026.05	20.38%	-12.05%
<b>Total Revenues</b>	<b>4,848,671</b>	<b>519,021.04</b>	<b>10.70%</b>	<b>-2.37%</b>

Expenses				
Salaries	2,449,831	113,839.76	4.65%	3.69%
Fringe Benefits	929,619	33,081.67	3.56%	4.77%
Rent	286,501	21,888.00	7.64%	0.69%
Utilities	46,690	3,616.01	7.74%	0.59%
Insurance	36,634	2,124.23	5.80%	2.53%
Travel Expense	55,941	4,230.91	7.56%	0.77%
Training/Prof Development	33,789	0	0.00%	8.33%
Supplies/Equipment	116,320	3,196.50	2.75%	5.59%
Miscellaneous Expenses	422,148	36,749.49	8.71%	-0.37%
In-Kind	471,198	96,026.05	20.38%	-12.05%
<b>Total Expenses</b>	<b>4,848,671</b>	<b>314,752.62</b>	<b>6.49%</b>	<b>1.84%</b>

Excess/Loss 0 204,268.42 4.21% -4.21%

a.) Training/Prof Development - Trainings are budgeted to occur as needed. We had training in December. We were slightly over budget.

b.) Supplies/Equipment-We were able to purchase much needed equipment for staff due to OAA Admin. carryforward from 2018.

\*\* Excess Revenues YTD: MIPPA \$8,132/SHINE\$32,205/SMP \$1,779/WELLMED \$53,006/FLORIDA BLUE FOUNDATION \$42,550/GLADYS SCHRAG \$83,260/AGENCY ADMIN \$5,771. Per board approval at 12/31 revenues in excess of expenditures will be moved forward for the following: FL Blue/WellMed/Gladys Schrag.

**Explanations for Variances**

<b><u>1/31/2020</u></b>	<b>% YTD</b>	<b>Over/Under</b>	<b>Explanations</b>
<b>Revenues</b>		<b>Budget</b>	
<i>Alzheimer's Disease Initiative Intake</i>	6.84%		This program is reimbursed based on units of service. Some months will be over and some under. The contract end date for this program is 6/18
<i>LSP (Local Service Program)</i>	8.33%		These dollars are allocated in PSA5 January to June each year. Due to the change in DOEA's procedure we now draw down OAA dollars once our advance is met we then draw down LSP Admin then revert back to OAA.
<i>LSP Partnerships</i>	6.18%		
<i>Senior Citizen Services</i>	8.33%		These dollars go to the Diapers for Dignity Program.
<i>VA CDC</i>	6.60%		These dollars are earned as administration based on the tier of each VA client. This is not cost reimbursed.
<i>WellMed</i>	-111.48%		These dollars are to assist elders in need in Pinellas County.
<i>Pinellas County Meal Program</i>	-17.41%		These funds are provided by Pinellas County to provide meals to eligible seniors that are not currently receiving meals from other funding sources.
<i>Interest</i>	8.33%		Interest was not budgeted, this is earned on the Gladys Schrag, and other AAAPP funds not associated with grants.
<i>Miscellaneous</i>	8.33%		Miscellaneous revenue was not budgeted.
<i>* Donations</i>	8.33%		This revenue is utilized to offset program losses that occur. This line was not budgeted.
<i>Annual Event</i>	8.33%		This was not budgeted.

\* Explanation of Excess Revenue: Gladys Schrag/SHINE/VA/Senior Citizen Services/MIPPA