

**Area Agency on Aging of Pasco-Pinellas, Inc.**  
**Unaudited Revenue and Expenditure Report**  
**January 01, 2019 to March 31, 2019**

<u>Revenues</u>	Budget Annual	Actual YTD	Actual % of Annual Budget	Target 25.00% Variance
OAA Admin	752,176	137,838.46	18.33%	6.67%
OAA General Revenue	27,690	6,922.50	25.00%	0.00%
OAA I&R	378,060	69,213.41	18.31%	6.69%
OUTREACH TITLE IIIB	61,375	12,374.49	20.16%	4.84%
TITLE IIIB INTAKE	144,967	27,566.59	19.02%	5.98%
LAN	175,623	22,753.19	12.96%	12.04%
CCE Admin	68,071	17,017.74	25.00%	0.00%
CCE Intake	375,634	57,499.56	15.31%	9.69%
HCE Admin	78,002	19,500.51	25.00%	0.00%
OAA Title III E	225,656	39,960.67	17.71%	7.29%
OAA Title VII	21,267	4,426.14	20.81%	4.19%
ADI INTAKE	63,317	2,969.49	4.69%	20.31%
SMP (DOEA)	35,262	8,815.50	25.00%	0.00%
Med Waiver Specialist	169,954	23,319.94	13.72%	11.28%
MIPPA	157,222	39,305.49	25.00%	0.00%
EHEAP	20,922	4,078.47	19.49%	5.51%
SHINE	315,300	78,825.09	25.00%	0.00%
LSP	99,037	70,469.47	71.15%	-46.15%
Medicaid Waiver ADRC	360,707	76,014.64	21.07%	3.93%
VOCA	223,473	62,790.93	28.10%	-3.10%
Senior Citizen Services	0	10,460.38	0.00%	25.00%
GWEP USF	0	8,152.28	0.00%	25.00%
AMERICAN HOUSE FOUNDATION	0	2,835.00	0.00%	25.00%
VA CDC	325,611	114,810.83	35.26%	-10.26%
WELL MED	50,000	42,531.99	85.06%	-60.06%
PINELLAS COMMUNITY FOUNDATION	10,000	20,000.00	200.00%	-175.00%
FLORIDA BLUE FOUNDATION	0	34,000.00	0.00%	25.00%
PINELLAS COUNTY MEAL PROGRAM	0	16,666.67	0.00%	25.00%
Miscellaneous	0	251.09	0.00%	25.00%
Interest	0	1,349.78	0.00%	25.00%
Donations	0	97,445.56	0.00%	25.00%
Annual Event	0	13,875.00	0.00%	25.00%
In-Kind	465,451	510,781.54	109.74%	-84.74%
<b>Total Revenues</b>	<b>4,604,777</b>	<b>1,654,822.40</b>	<b>35.94%</b>	<b>-10.94%</b>

<u>Expenses</u>				
Salaries	2,304,839	444,710.47	19.29%	5.71%
Fringe Benefits	786,356	161,436.48	20.53%	4.47%
Rent	278,501	65,679.21	23.58%	1.42%
Utilities	35,645	10,163.76	28.51%	-3.51%
Insurance	36,635	7,616.43	20.79%	4.21%
Travel Expense	44,476	9,919.01	22.30%	2.70%
Training/Prof Development	6,000	909	15.15%	9.85%
Supplies/Equipment	97,063	27,925.83	28.77%	-3.77%
Miscellaneous Expenses	549,811	73,983.12	13.46%	11.54%
In-Kind	465,451	510,781.54	109.74%	-84.74%
<b>Total Expenses</b>	<b>4,604,777</b>	<b>1,313,124.85</b>	<b>28.52%</b>	<b>-3.52%</b>
<b>Excess/Loss</b>	<b>0</b>	<b>341,697.55</b>	<b>7.42%</b>	<b>-7.42%</b>

- a.) **Salaries** - All positions are currently filled which should put us on target in the next two months.
- b.) **Training/Prof Development** - Trainings are budgeted to occur as needed. VOCA staff have specific training that must occur each year.
- Miscellaneous Expenses** - This category includes (consultants, contractual, office supplies, equipment lease, postage, va payment, volunteer expense, depreciation and background screening. These expenses will vary monthly.
- c.)

\*\* As approved by the Board excess revenues for the following: Gladys Schrag/WellMed/Florida Blue/American House Foundation/Caregiver Connect/Client Unmet Needs/Diapers for Dignity were brought forward from Board Designated Assets to 2019.