

Candidate for Board of Directors Membership

Area Agency on Aging of Pasco-Pinellas, Inc.
9549 Koger Blvd., Ste. 100
St. Petersburg, FL 33702

Agenda Item # 6 A
07/14/17

Name JAMES J. SUTHERLIN JR.

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Home Telephone

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Cell Phone 321-314-4283

County of Residence PASCO COUNTY

Business Address

11902 Little Rd.

Bus. Telephone 800-772-0698

Bus. Fax

County of Business PASCO COUNTY

E-Mail Address jsutherlinjr@gmail.com

Occupation Executive Director

Title Executive Director

Age Birthdate 10/17/1976 Sex: Male Female

Race/Ethnicity White African American Asian Hispanic American Indian Other

Description of Present Employment (if applicable)

See Resume'

Education and/or Training

Boards/Advisory Councils You Serve On

Volunteer Experience

Talents/Hobbies/Skills

Please explain experience and/or interest in aging

SEE EMAIL

Referred by: MAYOR Camille Hernandez

Date: 5/10/17

Feel free to include a resume in addition to completion of this form

James Sutherlin

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321-314-4283

Executive Summary

Servant leader using the historic professional economy as well as my current time, talent, treasure, and influence in a challenging executive community position. This role is directly related to improving health, community, and economy. I have a strong understanding of team building, and gifted with progressive responsibility to walk vision to action. This has allowed others to experience the achievement of results clearly reflecting a team of experts serving. Through my historic service of leaders and competently bridging partnerships, we will witness results in growth and development now and for eternity.

Experience

Executive Director at Renew Pasco

March 2016 - Present Renew Pasco

Mission Statement

Renew Pasco is a platform to encourage unity and equip Christian business, church and ministry leaders in our community.

1. The primary platform for Renew Pasco is our website, social media and email communications.

2. We desire to encourage unity.

“I appeal to you, brothers, in the name of our Lord Jesus Christ, that all of you agree with one another so that there may be no divisions among you and that you may be perfectly united in mind and thought.” - 1 Corinthians 1:1

“Just as a body, though one, has many parts, but all its many parts form one body, so it is with Christ.” - 1 Corinthians 12:12

3. We desire to equip (a.) Christian business, (b.) church and (c.) ministry leaders.

“God has made us what we are. He has created us in Christ Jesus to live lives filled with good works that he has prepared for us to do.” - Ephesians 2:10

4. Where? Our community of Pasco County, Florida, USA

To see an active and effective network of 1,000 Christian leaders by 2020.

Renew Pasco is a county-wide, unifying organization prioritized around our three Core Principles:

1. Addiction recovery - Education, Treatment Programs & Mobilization
2. Community restoration – Tangible Acts of Service
3. Child reunification - Foster Care Advocacy - Psalm 82:3

Responsibilities:

- *Strategic Planning
- *Unifying Community Partners
- *Team Building
- *Budget and Fund Raising
- *Business Development
- *Strategic Planning
- *Donor Relations

Founder at Connect4 Executive Connections

2012 - Present Responsibilities:

Connect4 Executive Connections connects executive leadership to provide your product or service experience to achieve the next steps. Connect4 global servant leadership brings affordability to any size project, company, or non-for-profit in need of selfless professional movement forward. The faith driven results and corporate experience of working with Fortune 500 and 100 companies brings visible actions leading to success with excellence. When a board is looking for a selfless leader to move a company forward Connect4 Executive Connections is hands down the wisest choice to achieve the strongest bottom line with eternal results.

- | | |
|------------|------|
| *CEO | *CTO |
| *President | *CMO |
| *CIO | *COO |
| *CFO | *CQO |

Bringing professional experts together in His name for His greater glory. ~Philippians 4:19

Services include short and long term strategic planning, finance, image management, strategic market analysis, web, media, video, software design, sales leadership, education, strategic marketing, quality, operations, and team building.

CEO at Connect 4 Medical Corp. and Connect4MD

CONNECT 4 MEDICAL connects employees and patients to quality healthcare through innovation, communication, technology, and education. CONNECT 4 MEDICAL is a leader in Telemedicine, Connect4MD, and utilizes top physicians to provide cutting-edge healthcare products at a discounted cost.

As a supplement to health insurance, telemedicine provides 24/7, online access to doctors who can diagnose and treat patients via the convenience of the Internet and telephone. Having immediate access to healthcare can reduce days missed at work, lower hospital/urgent care utilization, increase wellness, and improve the quality of life for employees and their families.

DEVELOPMENT CERTIFICATIONS:

Certified Specialist in HealthCare Reform

Certified Specialist in Voluntary Benefits

Life, Health, and Annuities

Established National Network Partnerships:

Board Certified Physicians with coverage in 50 states

Registered Nurse Practitioners

Certified in Assistive Technology Practitioners

Certified in Respiratory Therapist

Certified Orthotics Fitters

Responsibilities:

*Regulatory

*Quality

*Import/Export

*Team Building

*Physician Education and Network Development

*Contracting

*Strategic Planning/AOP

*Marketing

*Education

*Compliance

*Clinical Program Development

April 2010 - June 2012 Responsibilities:

- *Regulatory
- *Distribution Contracts
- *Quality
- *Import/Export
- *Team Building
- *Physician Education
- *Contracting
- *Strategic Planning/AOP
- *Marketing
- *Biomedical Repair
- *Education
- *Compliance
- *Clinical Program Development

South Florida Business Account Manager at DeVilbiss Healthcare, LLC

July 2007 - April 2010

- *Regulatory
- *Quality
- *Import/Export
- *Team Building
- *Physician Education
- *Contracting
- *Distribution Contracts
- *Competitive Bidding
- *Strategic Planning/AOP
- *Marketing
- *Biomedical Repair
- *Education
- *Compliance
- *Clinical Program Development

Central Florida Account Manager at Sunrise Medical

March 2006 - July 2007

- *Education
- *AOP
- *Contracting
- *CEU Program
- *Clinical Evaluation Support
- *Biomedical Repair

- *Customized Mobility
- *Customized Seating & Positioning
- *Assistive Technology Support
- *Transport
- *Home Qualifications

Center Manager/Territory Account Manager at Air Products and Chemicals dba MedSafety
 November 2004 - March 2006 Responsibilities:

- *Manager of therapy services
- *Operations P&L
- *Regional Marketing COPD/CHF Programs
- *Licensing
- *Education

Senior Technician at BayCare Health System
 1999 - 2004 Responsibilities:

- *Patient Education
- *Homecare Medical Device Expert
- *Liquid Oxygen
- *Assistive Devices, Standers, Custom Strollers
- *Customized Seating and Mobility
- *Biomedical Repair
- *Training
- *HIPAA compliance

Education

Trinity College of Florida

Counseling Psychology + Organizational Leadership + Biblical Studies, 2016

Clearwater Christian College

Certifications

Certified Life Coach Counselor

Association of Independent Christian Colleges and Seminaries September 2016

Healthcare Reform Specialist, Healthcare Reform & Policy Institute 2013/2015

Certified Voluntary Benefits Specialist 2012/2013

Connect3 Team Leader, CBMC 2015

Industry Specific Patient Care and CE Hours

Personal Healthcare Related Experience

Inspiration

“The achievements of an organization are the results of the combined effort of each individual. People who work together will win, whether it be against complex football defenses, or the problems of modern society. Individual commitment to a group effort that is what makes a team work, a company work, a society work, a civilization work.”

-Vince Lombardi

"We wish above all things that thou may prosper and be in health, even as thy soul prospers."

~III John 1:2

Board & Volunteerism Roles

Advisor Feeding Pasco's Elderly-Current

Feeding Pasco's Elderly relies upon the support of private contributions from individual and corporate partners. Feeding Pasco's Elderly is a not-for-profit organization incorporated in Florida and recognized by the Internal Revenue Service as a tax-exempt 501(c)3 organization, donations are tax deductible..

Trinity Outreach of Tampa Bay, Advisory Board Member-Current

A Christian based non-profit organization, dedicated to touching women's lives by empowering and equipping them to reach their full potential. We focus on breaking non-productive and destructive habits or thought patterns that are deeply ingrained. Our desire is to assist in creating a more stable, positive and independent future for those who are served by Trinity

Smile Faith, Board Member-Current

Since 2009, Smile Faith has helped more than a thousand individuals receive urgent dental care, complete smile makeovers, vital health screenings and life-changing Christian coaching. Although we believe wholeheartedly in the power of a new smile and a healthier body, our main priority is to minister to a person's spiritual needs. Individuals can receive help through our main campus in Port Richey, Florida, from our Mountain Mobile Dental Bus in the Appalachian Mountains of Eastern Kentucky, or from our location on the Treasure Coast in South Florida. Team members and volunteers are always ready to share the hope that is found in a relationship with the Lord Jesus Christ!

Christian Business Mens Connections -Current

"Nowthen, we are ambassadors for Christ, as though God were pleading through us: We implore you on Christ's behalf to be reconciled to God."

The MARKETPLACE AMBASSADOR INITIATIVE is a movement to bring together ALL followers of Christ in your business community; to stand and pray together for spiritual transformation and to encourage each other to live as effective Marketplace Ambassadors for Christ !

We are sponsoring periodic gatherings for Marketplace Ambassadors which will be a Tampa Bay wide "in-reach" to Christian business leaders seeking to bring us together, learn to focus our efforts, and pray together for transformation of our city. Each event will have an inspiring speaker to guide your journey as an ambassador for Christ and God's kingdom.

Professional Recommendations

"My experiences involve collaboration on projects with James. I find him to be ethical, pleasant, selfless, and forward thinking in his approach to solutions for today's business related issues in healthcare."

— **Dave Perkins**, was with another company when working with James at Connect 4 Medical Corp. and Connect4MD

"James is a highly motivated, success orientated individual who strives to be the best of the best. He enjoys a challenge and will do whatever it takes to get the job done."

— **Turner Randall**, was with another company when working with James at BayCare Health

System

"I met James when he chose to join our C12 Board here in Tampa several years ago. He has since changed companies and therefore, not a current member but I would highly recommend him. He has a true heart for God and is a real servant leader. He is always looking for ways to connect people closer in their walk with Christ and meeting needs throughout Pasco and Tampa area. He has coordinated a variety of projects for Renew Pasco and has helped them focus on doing even more ministry and meeting the needs there. He would be a great asset to the organization and I would encourage you to utilize his skills in connecting people to Christ and to one another."

— **Scott Hitchcock** | Managing Chairman, Tampa Bay

References & letters Available Upon Request

Richard W. Hayes, CEO, Digital Lightbridge Media

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Gabriel D. Papadopoulos, Pasco County Elderly Nutrition Division Manager ,Public Services Divisions Team Lead

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Sherri Paules, CEO, Healthcare National Marketing

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Bo "James" Bowman, Pastor, Holiday Bible Church

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Jule' Colvin , President, Grant Pathways

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Scott Hitchcock, Managing Area Chairman , C12 Tampa Bay

(Recommendation Provided)

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Kris Pahl, Talent Capital Recruiter Florida-Georgia Region, Thrivent Financial

(Letter Provided)

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Connecting faith & finances for good.™



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12/21/2016

Letter of Recommendation

I had the pleasure of meeting James Sutherlin this past summer as an introduction to Renew Pasco. In our interactions I have found James to be extremely responsive, attentive, and he has demonstrated great follow-thru.

It has been my observation and experience that James is a "connector". He consistently looks for opportunities to introduce people to others, where there may be a beneficial partnership. He understands the importance of helping people network and recognizes value in every introduction.

Lastly, James has demonstrated that he is a caring and generous man. He openly shares his faith with others and actively lives out his Christian values.

Sincerely,

Kris D. Pahl

Mannheim, 01 June 2012

To whom it may concern,

I have managed James Sutherlin in the role of Account Manager for the South American market territories for DeVilbiss Healthcare since 2009.

He showed strong competency in identifying market opportunities. His skills in analyzing markets and potential business partners have impressed. In combination with his clinical and technical level of expertise he managed to generate significant growth results. James' can do attitude and initiative in problem solving has helped him to overachieve tasks that I assigned him with.

While a company looks for hiring a candidate with such profiles, I am happy to serve as reference for Mr. Sutherlin, because I know he is a candidate for any organization wishing to achieve positive sustainable growth.

I got to know James as passionate, hardworking and loyal to his employer, customers and fellow team members. With his shown leadership and team builder qualities I am convinced no matter the industry or organization he may join will achieve positive long term results.



Oliver Niemann

VP Commercial Operations International



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www.DeVilbissHealthcare.com

June 3, 2012

LETTER OF RECOMMENDATION

I am writing this letter to strongly recommend Mr. James Sutherlin Jr. for any professional endeavor that he may pursue.

I had the opportunity to work with Mr. Sutherlin at DeVilbiss Healthcare where he was a valued member of our International Sales & Business Development Team. Mr. Sutherlin has strong knowledge and was focused in developing the International and Latin American markets for our products and his contributions were valued very much. Mr. Sutherlin has a keen sense of the Emerging Markets and was instrumental in guiding the business and providing support for product registration and commercialization efforts.

Mr. Sutherlin was always timely in his communications and was very personable. He was ethical and had the ability to balance the needs of customers and business to the mutual benefit of each other. Mr. Sutherlin takes a strategic long term approach in developing Sales & Business relationships.

My interactions with Mr. James Sutherlin Jr. were positive and I once again reiterate my strong endorsement of Mr. Sutherlin Jr. without any reservations.

A handwritten signature in black ink that reads 'Chandra Jay'.

Chandra Jay
Director of Quality and Regulatory Affairs
DeVilbiss Healthcare

